**QBE Asia P&I** is a collaboration between QBE Insurance (International) Limited and British Marine, the two P&I providers within the QBE Group.

QBE was founded in October 1886 principally to provide insurance and solutions for risks comprise of and not limited to transportation, storage, ship, land, etc. Its success is built on the strength of our partnerships with professional insurance intermediaries and our ability to continually deliver improved insurance solutions tailored to meet our partners' and customers' needs. Today, QBE Insurance Group is Australia's largest international general insurance and reinsurance group. It is one of the top 20 insurers and reinsurers worldwide as measured by net earned premium and operates in 52 key insurance markets with 16,000 staff worldwide.

QBE has been established in Singapore since 1891 and has underwritten P&I risks in Asia since 2001. British Marine was founded as a Mutual in 1876 and is the largest and longest established P&I insurer outside the International Group. Both provide P&I insurance to small and medium-sized commercially operated vessels, large yachts and specialist craft. The collaboration will draw on the strengths of each product to create a single, enhanced and comprehensive facility for the region.

## QBE Asia P&I



Made possible by

## Introducing QBE Asia P&I

QBE Asia P&I will specialise in the underwriting of insurance for owners of small to medium sized merchant ships (customarily up to 10,000 GT), specialist craft and fishing vessels operating in the region. As part of an independent Insurance company, clients are secure in the knowledge that the premium they pay will not be subject to unbudgeted additional premium charges and that claims and underwriting are driven by the provider and not by reinsurers.



A dedicated P&I operation, located in Singapore, comprising experienced QBEI and British Marine staff



Fixed premium P&I

- A limit of liability of choice, up to US\$500,000,000\*
- Strong Financial Rating from major rating agencies
- A comprehensive guarantee facility for insured claims
- QBE Insurance (International) Limited policies, accepted throughout the region
- The collaboration will adopt British Marine Terms and Conditions
- QBEI expertise and relationships throughout the region is second to none
- British Marine's "mutual" approach to servicing claims (the sole fixed P&I provider with a proven track record in this regard) will be maintained
- Loss prevention services based in Singapore and London
- Our approaches will be based on three elements: Capabilities, Services and Product Adequacy

## We are open for business!

For product enquiries, please email: Mr Matthew Ginman at matthew.ginman@qbe.com Ms Sundri Ramanathan at sundri.ramanathan@qbe.com

